



Enterprise AI & Data for Life Sciences

Procurement & RFP Overview: Use Cases, Solutions, and Compliance

Sorcero is the purpose-built vertical AI intelligence platform for life sciences — medically-tuned agentic AI with 1,000+ ontologies, the industry's largest medically-enriched data pool, and compliance architecture designed for regulated environments. This overview summarizes the essential information procurement teams need for RFIs, RFPs, and supplier due diligence.

72%+

Savings in internal or external reporting costs

20-40%

Savings on Scientific Content Generation

12-44x

Faster Scientific content generation

96.1%

Clinical Accuracy*

40%

of Top 30 Pharma

25+

Industry Awards

*Clinical inclusion accuracy, exceeding the FDA's 95% historical confidence regulatory threshold.

SOLUTIONS & USE CASES

One Platform Across the Pharmaceutical Go-to-Market Organization

MEDICAL AFFAIRS

Sorcero Medical™

- **Medical Insights Management:** 100% of HCP interactions analyzed — 89% time savings, 300% more actionable insights surfaced in minutes, not months.
- **KOL & Stakeholder Intelligence:** 360° view of 40M+ HCPs with Scientific Sentiment™ — 18x faster insight generation and 30% efficiency of Field MSL prep and planning time.
- **Field Medical Excellence:** MSL notes become quantitative strategy data — 72% less analysis time.
- **Congress Intelligence:** Real-time competitive monitoring with sourced, validated answers.

SAFETY & PHARMACOVIGILANCE

Sorcero Safety™

- **Literature Monitoring:** End-to-end adverse event detection in partnership with **Springer Nature**, within GVP-compliant workflows, saving 92% of manual ICSR detection team time.
- **Signal Tracking & Trends:** Real-time safety dashboards replace periodic manual reviews — proactive risk identification.

COMMERCIAL & BRAND STRATEGY

Sorcero Commercial™ (Beta)

- **Commercial Intelligence:** Therapy Resonance Profile (TRP) to drive intelligent HCP engagement, strategy, and insights.
- **Launch Positioning:** Real-time Scientific Sentiment™ vs. competitors — 6.7x engagement lift with AI-powered targeting.
- **Competitive Intelligence:** Continuous landscape monitoring across publications, congresses, trials, and HCP interactions.

SCIENTIFIC COMMUNICATIONS

Sorcero SciComms™

- **Scientific Manuscript Generation:** Complete first drafts generated directly from raw clinical trial data — including CSPs, SAPs, and TFLs — in under a week; 40% faster publication cycle and TTP.
- **Plain Language Summaries:** EU CTR Annex V, PhRMA/EFPIA, and ISO 24495-1 compliant — and video PLSs from weeks to days.
- **Publication Intelligence:** Instant evidence-gap analysis across 265M+ publications.
- **Clinical Trial Data QC & Validation:** Promotional Language Checker, Data QC Validator, DAIS™ rubrics — days to minutes.

MARKET ACCESS & HEOR

Sorcero Access™ (Coming Soon - Early Access)

- **Value Evidence & Dossiers:** ICER/AMCP-format evidence modules with citations — 88-92% faster monitoring and analysis.
- **HEOR / RWE Publications:** Regulatory-compliant economic evidence narratives — 40% faster generation.
- **Payer Evidence Briefs:** Always-current field access materials — 72% faster access insights.

CROSS-FUNCTIONAL ENTERPRISE DATA & AI

Sorcero Intelligence Platform™

- **Integrated Evidence Generation:** Instant evidence-gap analysis aligning clinical and commercial strategy.
- **Data Unification:** One backbone connecting Veeva, Salesforce, CDPs, and scientific databases — insights compound across teams.
- **Responsible AI Adoption:** AI Guardrails and a proven maturity model, paired with high-touch deployment services.

TRUST, PRIVACY & SECURITY

The Sorcero Trust, Privacy, and Security Center

Sorcero maintains a real-time Trust, Privacy, and Security Center at <https://trust.sorcero.com/>, providing procurement, privacy, and security teams with on-demand access to our security documentation, compliance reports, and certifications — including our SOC 2 Type II report, penetration test results, and detailed information on our GxP, GDPR, DPF, and data privacy controls. Our posture is transparent and independently audited, and we comply with the EU-UK-U.S. Data Privacy Framework, hosted on Google Cloud Platform. Request access to accelerate your supplier due diligence.



ENTERPRISE ROI & PROCUREMENT VALUE

Sorcero Intelligence Platform

61% Savings

On Total Cost of Ownership (TCOO)

>95%

Go-live Rate with Target ROI & KPIs

30-90 Days

Speed to Deliver

Typical Enterprise AI Platform Build

>95%

GenAI Pilots have zero measurable P&L impact.

80%

fail to deliver on expectations or ROI

18-36 Months

Speed to Deliver

AI GOVERNANCE

Transparent & Traceable AI

→ 100% Traceability to Source

Every insight links directly back to the original sentence in the source document, providing full auditability.

→ Near-Zero Hallucinations

A Hallucination Grading Agent verifies every output against source text; models are grounded in your source material.

→ AI Guardrails & Role Based Access Controls

User prompts and generated outputs are screened for compliance — including intent detection, user specific AI alignment, and more.

→ Responsible AI Partnership

Sorcero, Google, and USDM deliver a joint solution for life sciences to adopt AI and mitigate risk (whitepaper available).

CORPORATE RESPONSIBILITY

A Responsible, Ethical Partner

→ Certified B Corporation

Meeting the highest standards of social and environmental performance.

→ SBA-Certified Small Business

Supporting supplier diversity goals; we actively partner with small and diverse businesses.

→ Carbon-Neutral Hosting

Hosted on the carbon-neutral Google Cloud Platform to minimize environmental footprint.

→ Full Audit Trails

Audit-ready compliance with validated citations on every insight, for every function.

HOW TO BUY

Trusted Marketplaces and Contract Vehicles

Purchase Directly

Contract directly with Sorcero for enterprise deployments, paired with high-touch implementation service, via portals (ie. Ariba, Coupa, Jaggaer)

Google Cloud Marketplace

Purchase Sorcero directly through the GCP Marketplace to streamline billing and consolidate cloud spend.

Apple Business / App Store

The Sorcero Capture App™ is available on the Apple App Store for iPad-first record capture and management.

Public Sector & Academic

Available via the NIH Carahsoft STRIDES Initiative on Google Cloud — simplified procurement for government and academic institutions.

Submit Your RFI / RFP

Send your inquiry or attach your RFI/RFP directly to our team. We typically respond within 24 hours.

rfp@sorcero.com | Trust, Privacy & Security Center: trust.sorcero.com